DC Department of Employment Services
Office of Youth Programs
East of the River Career Pathways Grant

Request for Applications (RFA)

RFA No.: DOES-ERCP-2022

RFA Release Date:
Monday, January 31, 2022

Pre-Application Meeting

Room: Virtual
Date: Monday, February 14, 2022

(Please email OGAGRANTS@dc.gov if you will be attending the pre-application meeting.)

Application Submission Deadline:
Tuesday, March 1, 2022 at 5:00pm

Applications shall be submitted electronically through the Grants Management Portal, click here: Grants Management System

Paper applications will not be accepted.

LATE OR INCOMPLETE APPLICATIONS WILL NOT BE ACCEPTED
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Section A: Funding Opportunity Description

Background

The Department of Employment Services (DOES) connects District of Columbia (District) residents, job seekers, and employers to opportunities and resources that empower fair, safe, and effective working communities. DOES provides a range of programs and services to jobseekers, including job development, job search assistance, self-directed job search, vocational training, apprenticeship, unemployment insurance, transitional employment, and referrals to supportive services and educational programs. Translation and interpretation services are available upon request to persons with limited or no English proficiency. Auxiliary aids and services are available upon request to persons with disabilities.

The East of the River Career Pathways Grant is a locally funded initiative administered by the DOES, Office of Youth Programs (OYP) that provides District Out-Of-School youth ages 18 to 24 (participants) with occupational skills training, financial literacy and work readiness training, and assistance with attaining unsubsidized employment. Through this program, participants receive an industry recognized credential and assistance with achieving unsubsidized job placement. This grant will focus on the following industries: Information Technology, Construction and Creative Economy (Entrepreneurship).

Scope

DOES, through its OYP seeks GRANTEEES to provide professional career services to participants through its East of River Career Pathways Grant. The purpose of this program is to support innovative workforce-related programs aimed to provide services and/or support to Out-Of-School participants ages 18-24 pin the following areas:

- Occupational Skills Training
- Work Readiness Training
- Guidance, supportive services and financial literacy
- Internship experience in their respective industries, and
- Securing unsubsidized employment.

GRANTEEES will aid participants in obtaining the following outcomes:

1) Work Readiness/Financial Literacy Certification,
2) Industry Recognized Credential, and
3) Internship Experience.

Eligibility Requirements for Participation in East of the River Career Pathways Program

Out-of-School Participants must:

1. Be aged 18-24,
2. Possess a high school diploma or its equivalent, and
3. Be a District resident or Ward of the State residing in Wards 7 or 8.
Program Requirements

Professional career services may be provided in-person, virtually, or a hybrid of virtual and in-person. If the professional career services will use virtual platforms, the application should describe the virtual platforms and any equipment needed to run the virtual platforms. If the professional career services will be in-person, the application should describe how GRANTEES will comply with CDC, D.C. Department of Health, and DOES criteria to prevent the spread of COVID-19. If the professional career services will use a hybrid of virtual and in-person, the application should describe which professional career services will be provided in which platform, in addition to the descriptions required for virtual and in-person service delivery. If GRANTEES opt for a hybrid or in-person platform, the D.C. training location must be approved in writing by OYP.

- The GRANTEES shall identify all participants within their cohort service level. The GRANTEES shall ensure that all participants are District youth ages 18 to 24 who reside in Wards 7 and 8.

- The GRANTEES shall provide an outline of its virtual or hybrid curriculum and the virtual platforms and operating systems needed by the participants. The GRANTEES shall include how participants will access the required technology.

- The GRANTEES shall provide a safety plan, subject to approval by DOES, to ensure compliance with CDC, D.C. Department of Health, and DOES criteria to prevent the spread of COVID-19 if GRANTEES opt for the hybrid or in-person service delivery. The GRANTEES shall deliver services to participants via a DOES approved hybrid model in the following phases:

  Phase 1: Work Readiness/Financial Literacy

- Work Readiness and Professional Development Training
- Financial Literacy Training

  Phase 2: Occupational Skill Training

- Engage participants in Occupational Skills Training that will lead to credential attainment in one (1) of the following areas:

  Information Technology:

  - Cisco Certified Network Associate
  - CompTIA A+
  - CompTIA Network+
  - CompTIA Security+
  - Microsoft Office Suite
**Construction:**

- OSHA 30
- Flagger
- HVAC
- Industry Specific Nationally Recognized Credential

**Creative Economy: Entrepreneurship:**

- Business Plan Creation
- Business Pitch Deck

**Phase 3: Internship Experience and Unsubsidized Job Placement**

- Information Technology: Internship/Work Experience
- Construction: Internship/Work Experience
- Creative Economy: DC Business License

- The GRANTEE(s) shall use assessment tools such as participant resumes, career readiness evaluations and personality assessments to prepare participants for obtaining employment at the start of the program.

- The GRANTEE(s) shall participate in monthly meetings. During these meetings vendor performance, administrative issues and participant highlights/challenges will be discussed.

- The GRANTEE(s) shall deliver weekly attendance sheets and monthly reports due on Friday by 3:00 PM or Monday by 12:00 PM for evening classes. The monthly report will include the course topics covered, attendance rate, certification status, and any participant highlights/challenges and career exploration activities conducted. OYP will provide the template for the weekly attendance sheet and monthly report.

- The GRANTEE(s) shall promptly verify the participants’ successful completion of the training course by submitting to DOES a copy of the certificate that has been rendered to the participant. If participants are required to complete an exam post training, the GRANTEE(s) shall also provide to DOES documentation stating when the participant passes or fails the exam. This information must be provided to DOES within ten (10) business days of the training completion date or exam completion date. If the participant has not completed the training because the participant decided to opt out of the program or was terminated from the program, the GRANTEE(s) must immediately inform the Grant Administrator.

- The GRANTEE(s) shall submit the certification attainment rates to DOES for all program trainees within six months of program completion.
General Requirements

- GRANTEES shall comply with all CDC COVID-19 guidelines.

- GRANTEES shall ensure that each employee and contractor who provides goods or performs services in person in District of Columbia facilities or worksites, or who have in-person contact with other persons in order to complete their work under the grant has been either: (i) fully vaccinated against COVID-19, or (ii) if granted one of the exemptions identified in Section III of Mayor’s Order 2021-099 by grantee, are undergoing weekly COVID-19 testing and only reporting to the workplace when such test result is negative, and (iii) are wearing masks while working.

- GRANTEES shall be responsible for ensuring compliance with Mayor’s Order 2021-099 by their employees, and failure to do so may result in adverse consequences, including termination of the Notice of Grant Agreement (NOGA).

- GRANTEES must maintain and provide documentation related to this program for 3 years after submission of the final payment. At any time before final payment and 3 years thereafter, DOES may have the GRANTEES’ invoices, vouchers and statements of cost audited. Any payment may be reduced by amounts found by DOES not to constitute allowable costs as adjusted for prior overpayment or underpayment. In the event that the District has made all payments to the GRANTEES and an overpayment is found, the GRANTEES shall reimburse the District for said overpayment within 30 days after written notification.

- GRANTEES shall collect and report statistical information as requested by DOES, including individual-level data on enrollment, youth demographics, specific services provided, and participation in workshops and other program specific related activities and outcomes.

- GRANTEES will be required to participate in ongoing monitoring and evaluation activities led by DOES’ designated evaluator. These may include technical/virtual site visits, surveys, interviews, focus groups, administrative records review, and other data collection and evaluation strategies.

- GRANTEES shall collect data regarding contact with persons with Limited English Proficient (LEP) and Non-English Proficient (NEP) and report this data to the DOES Language Access Coordinator on a quarterly basis.

- GRANTEES shall provide interpretation services and translation of vital documents for persons with LEP/NEP. All translated materials must have DOES brand and be reported to the DOES Language Access Coordinator on a quarterly basis.
- GRANTEES shall Incorporate the provided DOES logos, taglines, identifiers and/or other branding on all products, programs, activities, services, resources and related property and materials funded by DOES.

- GRANTEES shall attend and comply with all DOES meetings, onboarding trainings, requests, etc.

**Reporting and Deliverables**

The required program deliverables for the target groups are described below and should be submitted in accordance with the timeline below.

### Reporting

<table>
<thead>
<tr>
<th>Items</th>
<th>Deliverables</th>
<th>Quantity</th>
<th>Format and Method of Delivery</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item 1</td>
<td>Attendance Sheets</td>
<td>1</td>
<td>Via email</td>
<td>Weekly/Friday by 3:00pm</td>
</tr>
<tr>
<td>Item 2</td>
<td>Program Monthly Report and Case Notes</td>
<td>1</td>
<td>Via email</td>
<td>Monthly by the 10th of the subsequent month</td>
</tr>
<tr>
<td>Item 3</td>
<td>Monthly Status Report (OGARA)</td>
<td>1</td>
<td>Via email</td>
<td>Monthly by the 10th of the subsequent month</td>
</tr>
<tr>
<td>Item 4</td>
<td>Monthly Expenditure Report (OGARA)</td>
<td>1</td>
<td>Via email</td>
<td>Monthly by the 10th of the subsequent month</td>
</tr>
<tr>
<td>Item 5</td>
<td>Close out/Final Report</td>
<td>1</td>
<td>Via email</td>
<td>30 days after grant end date</td>
</tr>
<tr>
<td>Item 6</td>
<td>LEP/NEP Report</td>
<td>1</td>
<td>Via email</td>
<td>Quarterly</td>
</tr>
</tbody>
</table>

### Deliverables

<table>
<thead>
<tr>
<th>Items</th>
<th>Deliverables</th>
<th>Quantity</th>
<th>Format and Method of Delivery</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item 1</td>
<td>Work Plan</td>
<td>1</td>
<td>Via email</td>
<td>Two weeks after Award</td>
</tr>
<tr>
<td>Item 2</td>
<td>Invoices</td>
<td>1</td>
<td>Via Vendor Portal</td>
<td>Monthly</td>
</tr>
<tr>
<td>Item 3</td>
<td>Work Readiness Certificates</td>
<td>1</td>
<td>Via email</td>
<td>As achieved</td>
</tr>
<tr>
<td>Item 4</td>
<td>Financial Literacy Certificates</td>
<td>1</td>
<td>Via email</td>
<td>As achieved</td>
</tr>
<tr>
<td>5</td>
<td>Credential Attained</td>
<td>1</td>
<td>Via email</td>
<td>As Achieved/Monthly by the 10th of the Month</td>
</tr>
<tr>
<td></td>
<td>• Industry Recognized</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>• Business License Placement:</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>
• Post-Secondary
• Advance Training
• Employment
• Military

All program reports and deliverables must be submitted per the schedule provided above and final program deliverables must be submitted to DOES no later than the last day of the period of performance.

DOES will have sole ownership and control of all deliverables. GRANTEEES must receive advanced written permission from DOES to use or distribute any product from this RFA, prior to the proposed use or distribution.

Source of Grant Funding

The funds are made available through District of Columbia appropriations. Funding for grant awards is contingent on availability of funds and the quality of the applications. This RFA does not commit DOES to make a grant award. DOES maintains the right to adjust the number of grant awards and grant award amounts based on funding availability and quality of the applications. Grant funds shall only be used to support activities specifically outlined in the scope of this RFA, the DOES approved application, and the NOGA, if awarded.

Anticipated Number of Awards

DOES intends to issue at least six (6) grant awards in the amount of $142,500 per award to serve a minimum of 25 participants. DOES, however reserves the right to make additional awards or no awards pending availability of funds and quantity and quality of applications.

Total Amount of Funding to be Awarded

The total amount of funding DOES anticipates being available for award is up to $855,000.

Period of Performance

The “East of the River Career Pathways Grant” grant will operate from the date of award to September 30, 2022.

DOES reserves the right to exercise single option years up to four additional years beyond the original period of performance if funding is available in the designated option year and the GRANTEEES have met the performance requirements of the grant.

Location Requirements

For the purpose of this RFA, all applicants must secure a DOES-approved virtual platform and/or a physical location to provide hybrid services to participants. Due to COVID-19 this program can operate virtually, hybrid or in-person.

For all onsite training, applicant shall provide legal proof of ownership or occupancy of the site where the program will be held to prove that the Applicant is entitled to conduct the program in that space.
Adequate proof of ownership or occupancy that may be submitted includes the following:

- Certificate of Occupancy issued by the D.C. Department of Consumer & Regulatory Affairs (DCRA) that shows the location has sufficient space to serve the number of participants proposed by the Applicant;
- The signed approval letter and building use agreement from the D.C. Public Schools Office of Out-Of-School time;
- The signed approval letter and a permit from the D.C. Department of Parks and Recreation; or
- Building lease or rental agreement that is current and valid.

The Applicant shall submit written notice of any site changes within 24 hours of the proposed change. Any site changes shall be approved by DOES prior to the proposed change.

**Grant Making Authority**

DOES maintains the rights to issue grant awards via the “Workforce Job Development Grant-Making Authority Act of 2012” and other applicable Federal and local authorities. DOES also maintains the right to adjust the number of grant awards and grant award amounts based on funding availability and the quantity and quality of applications. Funding for the award is contingent on availability of funds.

**Rights and Responsibilities of DOES**

- DOES reserves the right to accept or deny any or all applications if it determines it is in its best interest to do so. DOES shall notify the applicant if it rejects that applicant’s proposal. DOES may suspend or terminate an outstanding RFA pursuant to its own grant making authority or any applicable federal regulation or requirement.

- DOES reserves the right to issue addenda and/or amendments subsequent to the issuance of the RFA, or to rescind the RFA.

- DOES shall not be liable for any costs incurred in the preparation of applications in response to the RFA. Applicant agrees that all costs incurred in developing the application or responding to this RFA are the applicant’s sole responsibility.

- DOES may conduct pre-award technical/virtual site visits to verify information submitted in the application and to determine if the applicant’s facilities are appropriate for the services intended.

- DOES may enter into negotiations with an applicant and adopt a firm funding amount or other revision of the applicant’s proposal that may result from negotiations.

- DOES may use past performance data in determining an award if an applicant was awarded a previous grant or contract by DOES or the District.
Section B: General Provisions

Eligibility Information

The eligibility criteria are as follows:

Applicants shall meet all applicable eligibility requirements listed in this RFA. Applications that do not meet the eligibility will be considered unresponsive and will not be considered for funding under this RFA. Organizations that are eligible to apply for this grant include public and private non-profit and for-profit organizations with demonstrated effectiveness providing the requested services and meeting the needs of the target population, including:

- Non-profit, community, and faith-based organizations,
- Community colleges or other post-secondary institutions,
- Public, charter, or alternative secondary schools,
- Trade associations or chambers of commerce,
- Private, for-profit service providers; or
- Labor unions, labor-management partnerships, or registered apprenticeship programs.

Applicants shall be responsible organizations possessing the demonstrated ability to perform successfully under the terms and conditions of a proposed grant award. The provider may charge to the grant award only those costs that are consistent with the allowable cost provisions of the respective NOGA, including the guidelines issued by DOES and all applicable Federal and District laws.

In addition, all applicants must be current on payment of all federal and District taxes, including Unemployment Insurance and Paid Family Leave taxes and Workers' Compensation premiums. Applicants cannot be listed on any federal or local excluded parties’ lists.

Other eligibility criteria include:

- Demonstrated experience and qualifications delivering high quality, structured and specialized workforce development training responsive to this RFA.
- Working knowledge of federal and local laws, rules, regulations, policies and guidance that restrict data collection/disclosure.
- Possess working knowledge of HIPAA rules and regulations and other local regulations that restrict data collection.

Applications that do not meet the eligibility requirements will be considered unresponsive and will not be considered for funding under this RFA.

Monitoring

GRANTEES are required to participate in ongoing monitoring and evaluation activities led by DOES and may include technical/virtual or in-person site visits, surveys, interviews, focus groups, administrative records review, and other data collection and evaluation strategies.

Specific monitoring and progress report schedules will be established, agreed upon, and included in the NOGA. DOES is responsible for monitoring and evaluating the professional career services and may make periodic scheduled and unscheduled visits to conduct the required monitoring.
During technical/virtual or in-person site visits, GRANTEE(S) are required to provide access to facilities, records, participants, and staff, as deemed necessary by DOES for monitoring purposes. DOES monitoring may involve observation, interviews, and collection and review of reports, documents and data to determine GRANTEE(S)’ level of compliance with federal and/or District requirements and to identify specifically whether the GRANTEE(S)’ operational, financial, and management systems and practices are adequate to account for grant funds in accordance with federal and/or District requirements.

Any monitoring reports generated are the sole property of DOES. GRANTEE(S) must receive prior written permission from DOES, in order to use or disclose any report or its contents.

**Audits**

GRANTEE(S) must maintain and provide documentation related to this program for three years after submission of the final payment. At any time before final payment and three years thereafter, DOES may have GRANTEE(S)’ invoices, vouchers and statements of cost audited. Any payment may be reduced by amounts found by DOES not to constitute allowable costs as adjusted for prior overpayment or underpayment. In the event that the District has made all payments to the GRANTEE(S) and an overpayment is found, GRANTEE(S) shall reimburse the District for said overpayment within thirty days, after written notification.

GRANTEE(S) shall establish and maintain books, records, and documents (including electronic storage media) in accordance with Generally Accepted Accounting Principles and Practices, which sufficiently and properly reflect all revenues and expenditures of grant funds awarded by the District pursuant to this solicitation.

GRANTEE(S) shall grant reasonable access to DOES, the D.C. Auditor, any applicable federal department, the Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers and records (including computer records or electronic storage media) of the GRANTEE(S) that are directly pertinent to charges to the program, in order to conduct audits and examinations and to make excerpts, transcripts and photocopies. This right of access also includes timely and reasonable access to GRANTEE(S)’ personnel for the purpose of interviews and discussions related to such documents.

Any reports generated are the sole property of DOES. GRANTEE(S) must receive prior written permission from DOES, in order to use or disclose any report or its contents.

**Nondiscrimination in the Delivery of Services**

In accordance with Title VI of the Civil Rights Act of 1964, as amended, and the District of Columbia Human Rights Act of 1977, as amended, no person shall be denied the benefits of or be subjected to discrimination under any program activity receiving government funds.

In accordance with DC Language Access Act, individuals shall be provided equal access and participation in public services, programs, and activities held in the District of Columbia if they cannot or have limited capacity to speak, read, or write English.
Applicable Laws

GRANTEES shall comply with all applicable District and federal statutes and regulations as may be amended from time to time, including the below.

- The Hatch Act, 5 U.S.C. § 7321 et seq.
- The Clean Air Act (Subgrants over $100,000) 42 USC § 7401 et seq.
- The Hobbs Act (Anti-Corruption), 18 U.S.C. § 1951
- Executive Order 12459 (Debarment, Suspension and Exclusion)
- Assurance of Nondiscrimination and Equal Opportunity as found in 29 CFR § 34.20
- Workforce Intermediary Establishment and Reform of First Source Amendment Act of 2011, D.C. Official Code 2-219.01 et seq.
- Workforce Innovation and Opportunity Act (WIOA), Public Law 113-128
- 20 CFR § 680.450 and 20 CFR § 680.460
- DC District of Columbia Municipal Regulations Title 27 – Chapter 19 – Section 1905 through Section 1907

Section C: Application Format

Applicant Profile

Each application must include an Application Profile, which identifies the applicant type of organization, program service area and the amount of the funds requested.

Applicant Summary

Each application must include an Application Summary. This section of the application must summarize the major components of the application.
Program Narrative

The applicant must provide a full description of how the program will be carried out by responding to the application requirements in Section F. The three (3) main components of the program narrative are:

- Organizational Profile
- Participant Profile
- Program Description

Past Performance

Applicant shall provide any prior awarded contract or grant, evaluations and/or data that would highlight the organization’s past performance and capability of successfully completing the stated program requirements.

All applicants must submit past performance forms – using the provided template, “Attachment B”. If the applicant has received a contract/grant from DOES within the past three years, you must submit “Attachment B” for all such completed contracts/grants.

If your organization has not completed any outside contracts or grants for similar work or is unable to provide three completed “Attachment B” forms, your score on this measure will reflect this lack of past performance documentation.

Itemized Budget and Budget Narrative

All applicants must submit an itemized budget and a budget narrative for all funds requested. The budget narrative should serve as an independent document that clearly outlines all proposed expenditures for the grant. Budget narratives must detail how funds will be expended towards the program.

The budget section should also contain assurances that no funds received as a result of this grant will be used to supplant any formula funds dedicated towards the targeted population, administrative efforts, or other regularly occurring activities.

The itemized budget can include the following items:

- Personnel
- Fringe
- Equipment
- Materials & Supplies
- Contractual Services
- Other Direct Costs
- Indirect Costs

Please see Attachment A for definitions of budget items listed above.

Food for staff or participants enrolled in the program is not an allowable expense under this grant.
Section D: Program Narrative

Program Narrative

This section applies to each of the strategic categories and is where you clearly describe your proposed program in detail. Please ensure that you include each of the following:

Organization Profile

- State the mission of your organization.
- Describe the history of your organization (year founded and by whom) and its size (budget and staff).
- Describe the experience your organization and staff have to deliver the proposed program.

Participant Profile

- Describe the number of participants your organization will serve under this grant for the period of performance.
- Describe your experience working with the targeted population. Describe the anticipated challenges and the strategies to overcome them.

Program Description

- Identify and describe how your organization will deliver the high quality, structured training responsive to the requirements outlined in this RFA. (See Section A).
- Describe how your organization has historically provided programming or services.
- Please identify and describe how your organization will deliver services through the virtual platform. Describe your COVID-19 procedures, protocols for training and how software or training materials will be accessible to participants virtually. Please provide a list of the technology required for participants to be referred for participation in your training program(s) and how many referrals that you can accept for distance learning. Please detail your process to transition from one model to another based on the District’s current operating status.
- Provide a description of proposed sites where program activities will be conducted. If additional sites will be used to conduct the program, please describe how these sites will be acquired and utilized.
- Describe how your organization will meet the performance deliverables and targets outlined in this RFA. What specific activities, strategies, and projects will participants be engaged in throughout the period of performance?

Section E: Application Review and Scoring

Review Panel

A review panel will be composed of a minimum of three individuals who have been selected for their unique experience and expertise in workforce and business development, data analysis, evaluation of programs and past performance, and social services planning and implementation. The review panel will review, score, and rank each application using the Technical Rating Scale in Table 1 against the established Scoring Criteria in Table 2.
### Table 1: Technical Rating Scale

<table>
<thead>
<tr>
<th>Numeric Rating</th>
<th>Adjective</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Unacceptable</td>
<td>Fails to meet minimum requirements, (e.g., no demonstrated capacity); major deficiencies which are not correctable; Applicant did not address the factor</td>
</tr>
<tr>
<td>1</td>
<td>Poor</td>
<td>Marginally meets minimum requirements; major deficiencies which may be correctable</td>
</tr>
<tr>
<td>2</td>
<td>Minimally Acceptable</td>
<td>Marginally meets minimum requirements; minor deficiencies which may be correctable</td>
</tr>
<tr>
<td>3</td>
<td>Acceptable</td>
<td>Meets requirements; no deficiencies</td>
</tr>
<tr>
<td>4</td>
<td>Good</td>
<td>Meets requirements and exceeds some requirements; no deficiencies.</td>
</tr>
<tr>
<td>5</td>
<td>Excellent</td>
<td>Exceeds most, if not all, requirements; no deficiencies.</td>
</tr>
</tbody>
</table>

The technical rating is a weighting mechanism that will be applied to the point value for each scoring criterion to determine the applicant’s score for each criterion. The applicant’s total technical score will be determined by adding the applicant’s score in each scoring criterion. For example, if a scoring criterion has a point value range of zero (0) to forty (40) points, using the Technical Rating Scale above, and the District evaluates the applicant’s response as “Good,” then the score for that criterion is 4/5 of 40 or 32.

### Scoring Criteria

The review panel will review all applications that pass an initial internal checklist of required application components. Responsive applications will be evaluated strictly in accordance with the requirements stated in this RFA.

Each reviewer will independently review and objectively score applications against the specific scoring criteria outlined in Table 2, based on a 100-point scale.

- Organization Profile: 10 points
- Participant Profile: 20 points
- Program Description: 40 points
- Past Performance: 15 points
- Budget and Budget Narrative: 15 points

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SCORING CRITERIA</th>
<th>Pts.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Organization Profile</td>
<td>10</td>
</tr>
<tr>
<td>Section</td>
<td>Description</td>
<td>Points</td>
</tr>
<tr>
<td>---------</td>
<td>-------------</td>
<td>--------</td>
</tr>
<tr>
<td>1</td>
<td>The extent to which the applicant has stated the mission of the organization. The extent to which the applicant has described the history of the organization (year founded and by whom) and its size (budget and staff). The extent to which the applicant has demonstrated that its staff is well equipped with the knowledge, skills and abilities necessary to effectively deliver the proposed professional career services.</td>
<td>30</td>
</tr>
<tr>
<td>2</td>
<td>Participant Profile</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has describe the number of participants that will serve under this RFA.</td>
<td>20</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has described its experience working with the target population, anticipated challenges, and strategies to overcome them.</td>
<td>30</td>
</tr>
<tr>
<td>3</td>
<td>Program Description</td>
<td>20</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has described its proposed plan to deliver professional career services. Describe how your organization has historically provided programming or services.</td>
<td>40</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has provided a description of how the professional career services will be provided.</td>
<td>40</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant describes how it will meet the performance deliverables and targets outlined in this RFA. What specific activities, strategies, and projects will participants be engaged in throughout the period of performance?</td>
<td>40</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has provided a description of the proposed space where program activities will be performed.</td>
<td>40</td>
</tr>
<tr>
<td>4</td>
<td>Past Performance</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has provided prior performance data that highlights prior success in accomplishing the goals outlined in the RFA.</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has provided prior program evaluations or reviews that highlight prior success in accomplishing the goals outlined in the RFA.</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has provided similar services to the District of Columbia.</td>
<td>15</td>
</tr>
<tr>
<td>5</td>
<td>Budget and Budget Narrative</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant provides a clear explanation of how the budget amount is derived.</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>• The extent to which the applicant has allocated the funds (i.e., salaries, supplies, training materials, etc.).</td>
<td>15</td>
</tr>
<tr>
<td>TOTAL POINTS</td>
<td></td>
<td>100</td>
</tr>
</tbody>
</table>

**Section F: Application Submission Information**

**How to Request an Application Package**

• Application package can also be found at www.does.dc.gov
• If the application package cannot be accessed at the above websites, then Applicants may request the application via email: ogagrants@dc.gov

Application Preparation

DOES shall not be liable for any costs incurred in the preparation of applications in response to the RFA. Applicant agrees that all costs incurred in developing the application are the applicant’s sole responsibility.

Submission Date and Time

In order to be considered for funding, complete applications and attachments (see section I) must be received electronically via Grants Management System no later than March 1, 2022 at 5:00pm. EST. Applications received after 5:00 p.m. EST on March 1, 2022 will not be considered for funding.

Section G: Award Administration Information

Award Notices

Each Applicant, whether successful or unsuccessful, will receive notification of the final decision on the application. Letters of notification or any other correspondence addressing selection for award do not provide authorization to begin the program.

Applicants that are selected for funding may be required to respond in a satisfactory manner to conditions that may be placed on the application before funding can proceed. DOES may enter into negotiations with an Applicant and adopt a firm funding amount or other revision of the application that may result from negotiations.

The NOGA sets forth the amount of funds granted, the terms and conditions of the award, the effective date of the award, the budget period for which initial support will be given, and the total program period for which support is awarded. The NOGA shall be signed by the DOES Director or designee. The NOGA will be sent to the Applicant’s contact that is authorized to sign the NOGA and reflects the only authorizing document. The NOGA will be sent prior to the start date and a meeting between GRANTEEES and DOES will occur shortly after the NOGA is fully executed. All awardees will be held to a minimum level of effort to effectively execute the grant and meet the designated goals and deliverables outlined in this RFA. More specifics on the “minimum level of effort” will be specified in the NOGA.

Appeal

Non-Responsiveness Determination

In order to ensure a fair and equitable appeals process, all responsiveness determination appeals will be reviewed and decided solely by the DOES General Counsel. Appeals must be in writing and addressed to: DOES General Counsel, 4058 Minnesota Avenue NE, Suite #5800, Washington DC 20019. Appeals may also be submitted via email to doesappeals@dc.gov with the subject heading “Appeal of Grant Responsiveness Determination”. Appeals of the responsiveness
determination must be received by the General Counsel within two business days of the responsiveness determination notice.

If an applicant communicates with program staff regarding an appeal of the responsiveness determination, the appeal may be dismissed with prejudice, and the applicant may be precluded from consideration for future grant opportunities.

Appeals must contain the basis for the appeal request and identify any factors that oppose the responsiveness determination. The appeal process will consider the submitted application and the responsiveness determination. Additional information not included within the original submitted application will not be considered during the appeal process, unless specifically requested by the DOES General Counsel. The DOES General Counsel may coordinate a meeting to address the appeal. The General Counsel will issue a written appeal decision. The decision of the General Counsel may only be overturned by the DOES Director.

Grant Award Selection

In order to ensure a fair and equitable appeals process, all grant award selection appeals will be reviewed and decided solely by the DOES General Counsel. Appeals must be in writing and addressed to: DOES General Counsel, 4058 Minnesota Avenue NE, Suite #5800, Washington DC 20019. Appeals may also be submitted via email to doesappeals@dc.gov with the subject heading “Appeal of Grant Award Selection”. Appeals of the grant award selection must be received by the General Counsel within two business days of the award selection notice.

If an applicant communicates with program staff regarding an appeal of the grant award selection, the appeal may be dismissed with prejudice, and the applicant may be precluded from consideration for future grant opportunities.

Appeals must contain the basis for the appeal request and identify any factors that oppose the grant award selection. The appeal process will consider the submitted application and GRANTEES selected. Additional information not included within the original submitted application will not be considered during the appeal process, unless specifically requested by the DOES General Counsel. The DOES General Counsel may coordinate a meeting to address the appeal. The General Counsel will issue a written appeal decision. The decision of the General Counsel may only be overturned by the DOES Director.

GRANTEES’ Program Compliance

Prior to the start of the program, GRANTEES must successfully complete the following:

- DOES technical/virtual site visit
- DOES Orientation
- All DOES mandatory meetings.

Program Launch

Before GRANTEES can begin programming, they must receive official documentation from “The Office of Grants Administration and Resource Allocation”.
GRANTEES Payments

The total amount of the grant award shall not exceed the amount specified within the Grant Agreement. There are four (4) payment categories listed below each representing a specific percentage of the total grant amount:

<table>
<thead>
<tr>
<th>Payment #1</th>
<th>Payment #2</th>
<th>Payment #3</th>
<th>Payment #4</th>
</tr>
</thead>
<tbody>
<tr>
<td>25%</td>
<td>25%</td>
<td>25%</td>
<td>25%</td>
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</tbody>
</table>

**Payment #1:** This payment is based upon successful completion of the following:

- Program Orientation
- Virtual/In-person Site Visit
- All pre- trainings

**Payment #2:** This payment is based upon successful obtainment of Work readiness/ Financial Literacy certificates at a per participant cost of $1,425.

**Payment #3:** This payment is based upon successful obtainment of Occupational Skills Training credential or Business Plan for Entrepreneurship at a per participant cost of $1,425.

**Payment #4:** This payment is based upon successful Internship Placement at a per participant cost of $1,425.

If GRANTEES do not comply with the NOGA, applicable federal and District laws and regulations, the NOGA may be terminated, or the award amount reduced for under performance or non-performance at the discretion of the Grant Monitor and/or Grants Officer.

**Anti-Deficiency Considerations**

GRANTEES must acknowledge and agree that the commitment to fulfill financial obligations of any kind pursuant to any and all provisions of a grant award, or any subsequent award shall remain subject to the provisions of (i) the federal Anti-Deficiency Act, 31 U.S.C. §§1341, 1342, 1349, 1351, (ii) the District of Columbia Anti-Deficiency Act, D.C. Official Code §§ 47-355.01-355.08 (2001), (iii) D.C. Official Code § 47-105 (2001), and (iv) D.C. Official Code § 1-204.46, as the foregoing statutes may be amended from time to time, regardless of whether a particular obligation has been expressly so conditioned.

**Section H: Contacts**
LaShaun N. Basil
OGAGRANTS@DC.GOV

**Section I: Additional Documents Required for Submission**

The following documents are also required to be included in your grant submission. An application without all of the below required documents will be deemed non-responsive and will not be eligible for award:
Documents provided by DOES

- Statement of Certification
- Non-Closure Document
- Disclosure Document
- Past Performance

Documents to be provided by applicant

- IRS W-9 Form
- IRS Tax Status Certification
- Valid DC Business License
- Clean Hands Certificate (Cannot be older than 30 days)
- Itemized Budget
- Insurance Certificate
- Proof of Occupancy (if applicable)
- Staffing Plan
- Resumes for key and essential staff
- Organizational Chart
- List of Partners and Affiliations
- List of Other Funding Sources
- List of Organizational Board Includes Members and Positions
- Copy of most recent and complete set of audited financial statements (If audited financial statements have never been prepared due to the size or newness of an organization, the Applicant must provide, at a minimum, an Organizational Budget, an Income Statement (or Profit and Loss Statement), and a Balance Sheet certified by an authorized representative of the organization, and any letters, filings, etc. submitted to the IRS within the three (3) years before the date of the grant application.)