



MURIEL BOWSER MAYOR

SEP - 5 2018

The Honorable Phil Mendelson Chairman Council of the District of Columbia John A. Wilson Building 1350 Pennsylvania, N.W., Suite 504 Washington, D.C. 20004

#### Dear Chairman Mendelson:

Pursuant to provisions outlined in the Department of Employment Services (DOES) Quarterly Reports on Job Training and Adult Education Programs Act of 2012, effective September 20, 2012 (D.C. Law 19-168; D.C. Official Code §32-771). I am transmitting the Employment Services Local Job Training Report for Fiscal Year 2018, Quarter 3.

DOES utilizes local funds provided by the Council to administer job training and employment-focused programs that are designed to significantly and positively impact the lives of District residents. These programs are shaped by high-growth and high-demand industries and occupations and offer soft-skills and work-based training, classroom instruction and credentialing opportunities that lead to long-term and substantially gainful employment.

Should you have any questions or comments, you may contact Dr. Unique Morris-Hughes, Interim Director, Department of Employment Services, at 202-671-1900.

Sincerely,

Muriel Bowser

Attachment

## MURIEL BOWSER, MAYOR



# Department of EMPLOYMENT SERVICES

FISCAL YEAR 2018

Third Quarter
Local Training Report



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#### I. BACKGROUND

Pursuant to provisions outlined in the Department of Employment Services (DOES) Quarterly Reports on Job Training and Adult Education Programs Act of 2012, effective September 20, 2012 (D.C. Law 19-168; D.C. Official Code §32-771). DOES submits to the Council of the District of Columbia, the Fiscal Year 2018 - Quarter Three Employment Services Local Job Training Quarterly Outcome Report. In accordance with governing Code of Federal Regulations (CFR) requirements, DOES strives to plan, develop, execute, and track compliant and effective employment-related training programs supporting the District's job seeking residents.

Utilizing local funds provided by the Council, DOES administers a number of job training and employment centered programs that have a significant and positive impact on the lives of District residents. Programs are shaped by high growth/high demand industries and occupations, offering soft skills and work-based training, classroom instruction and credentialing opportunities that lead to long-term, substantial and gainful employment.

This report is designed to provide a cumulative, fiscal, year-to-date overview of DOES' locally-funded programmatic data.

#### II. FISCAL YEAR 2018 TO DATE

The Fiscal Year 2018 DOES Local Job Training Third Quarterly Report will draw from locally-funded program data for Fiscal Year 2018 Quarter One (Q1), Quarter Two (Q2), and Quarter Three (Q3). As shown in Figure 1, outcomes for Fiscal Year 2018 (FY18) Quarter Three (Q3) include: New Enrollments – 516; Total Participants – 887; and Program Completions – 306.

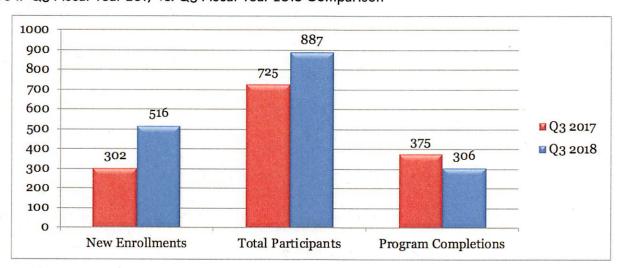


Figure 1: Q3 Fiscal Year 2017 vs. Q3 Fiscal Year 2018 Comparison

Source: Department of Employment Services

Program requirements vary, causing enrollments and completion rates to differ. Notwithstanding these variances, several DOES programs demonstrated relatively consistent programmatic outcomes. DOES

#### Fiscal Year 2018

continuously evaluates programs to identify those yielding the greatest return on investment. With this information in mind, DOES is developing new initiatives, programs, and projects that perform at the highest level and effectively meet the needs of District residents and employers.

#### III. PROJECT EMPOWERMENT PROGRAM

Project Empowerment (PE) provides supportive services, adult basic education, job coaching, resources for employability, life skills, job search assistance and limited vocational training to District residents living in areas that have high unemployment, elevated poverty levels, and multiple barriers to employment. Through this program, subsidized wages are paid by DOES while participants are in training, and for a period when they are placed in entry-level positions with employers in the private and public sectors.

#### Project Empowerment Enrollment Data

PE serves District residents between the ages of 22 and 54 who are unemployed and not receiving government assistance, such as: Temporary Assistance for Needy Families (TANF) and Unemployment Compensation.

The program reported a total of 186 new enrollments for FY18 Q3, reflected in Table 1.1. Participants earned the average subsidized hourly wage of \$9.50, as shown. The program averages an 85% completion rate for the Job Readiness Training. The private sector continues to be the greatest source of subsidized opportunities. 50 private employers provided 87 placement opportunities for participants in FY 18 Q3.

Table 1.1: PE Enrollment by Month

Project Empowerment	Enrollment	Total Active Participants	Completed - JRT	Placed - Subsidized Work Experience or Occupational Skills Training	Sec Emp Place	vate ctor loyer ment lost
April	46	451	40	65	42	50
May	80	442	74	51	27	50
June	60	416	47	50	18	50
TOTAL	186	416*	161	166	87	50

<sup>\*</sup> The number reflects the total number of participants from previous quarters or fiscal years commonly known as carryover, the new monthly enrollment total, and the monthly exit total. This fluctuates every month based on new enrollments and exits. The numbers are not a cumulative total and are not fixed.

Table 1.2: PE Sectors

Sector	Total Number of Employers	Percentage
Private	50	54%
Public	30	33%
Non-Profit	12	13%

Table 1.3 PE Placements

There were a total of 161 placements in unsubsidized employment for this quarter, retained for three (3), six (6), nine (9) and 12-month periods.

	3 M	onths	6 M	onths	9 M	onths	12 M	onths
Number & Percentage of Participants Retained	# 129	<u>%</u> 80%	# 73	<u>%</u> 45%	# 63	<u>%</u> 39%	<u>#</u> 59	<u>%</u> 37%
Total Placements				, ,			1	61

Table 1.4: PE Expenditures

Total Budget	Obligations (Qtr.)	Expenditures (YTD)
9,206, 528.00	5, 418, 364.00	3, 788, 164.00

#### IV. BACK TO WORK 50+ AT DCDOES

BACK TO WORK 50+ at DCDOES (BTW50+) is a pilot program that promotes full re-integration of talented job seekers, ages 50 to 64, seeking to re-enter the workforce as valued and productive employees. BTW50+ was created in partnership with the AARP Foundation in an effort to enhance opportunities for mature job seekers by broadening access to critical employment resources.

Nearly half of District residents ages 50-64 possess a secondary or higher degree. This fact correlates with the low 5% unemployment rate for this population. Although 69 percent of the population is in the labor force, more than 3,000 are unemployed. Approximately 30,000 are out of the labor force for varied reasons including, but not limited to: retirement, discouragement, and lack of interest in employment. The District's mature worker population is more likely to find limited opportunities, and particularly face age discrimination when combined with long unemployment periods.

#### BTW 50+ AT DC DOES Enrollment Data

Initiated in May 2017, the BTW50+ program was designed to enhance opportunities for mature job seekers by broadening access to employment resources that support their timely re-entry into the workforce. BTW50+ enrolled 34 new participants during FY18 Q3, bringing the program's total participants number to 73 as shown in Table 2.1.

The numbers below reflect a new cohort (or "wave") that begins every seven weeks. Following the 7 Smart Strategies for 50+ Jobseekers Workshop and program intake assessment, participants enroll in four weeks of BTW50+ engagement sessions, which provide technology training, resume development support, career counseling, and much more. New Job Training Readiness Enrollment is characterized by the number of individuals who begin each new wave. The month of May fell within the previous wave, so no new enrollments were reported. Withdrawn participants have been terminated either voluntarily or involuntarily due to non-engagement or failure to comply with program policies and procedures. Successful completions are achieved through obtainment of unsubsidized employment.

Table 2.1: BTW50+ Enrollments by Month

Month	Occupational Description	New JRT* Enrollment	Total Active Participants	Unsubsidized Placements	Withdrawn
April	Job Readiness Training	20	72	4	3
May	Job Readiness Training	0	65	6	0
June	Job Readiness Training	14	73	1	3
Total		34	73*	11	6

<sup>\*</sup> The number reflects the total number of participants from previous quarters or fiscal years commonly known as carryover, the new monthly enrollment total, and the monthly exit total. This fluctuates every month based on new enrollments and exits. The numbers are not a cumulative total and are not fixed.

Upon completion of the four-week training, participants receive individualized Job Placement Assistance and Job Coaching. BTW50+ offers up to 90 days of on-the-job training with employers who have fully committed to hiring participants. There has not been enough time to measure placement and retention. Placement data is collected from four (4) quarters prior to this reporting period.

All expenditures for BTW50+ are currently pending.

#### V. MEMORANDA OF UNDERSTANDING

Memoranda of Understanding (MOUs) provide an opportunity to collaborate or partner with District agencies in support of shared outcomes, providing services to customers in need of training and supportive services. DOES funds multiple MOUs with other District agencies, including: Department of Human Resources (DCHR); Metropolitan Police Department (MPD); and Office of State Superintendent of Education

(OSSE). Below is a brief description of the current, active MOU supporting District residents:

#### L.E.A.P. Program (Learn, Earn, Advance, Prosper)

Established in 2015, L.E.A.P. is a network of interconnected partners utilizing the "earn-and-learn" approach that links the city's unemployed residents with employment, education and training opportunities. The earn-and-learn approach applies the apprenticeship model to skill development, allowing individuals to earn a wage while participating in an on-the-job training experience while concurrently participating in related technical instruction. L.E.A.P. connects unemployed/underemployed TANF customers to in-demand jobs within DC government and the private sector, while providing a pathway to the middle class. The program offers trainings that span a wide variety of occupations. Participation is considered successfully completed when an individual is placed in a District government position. Unsuccessful completions are most commonly due to early termination of participation. It is important to note that L.E.A.P. is a 12 month program, running from April 1st to March 30th, where trainees cross fiscal years. The majority of the funding is allocated to wages. However, the wage report is not in real time, it is 30 days behind. The current total budget for the program is \$1,697,513.00.

Table 3.1: L.E.A.P. Enrollments by Month

Month	New Enrollments	Total Participants	Number Completed	Unsuccessful Completions
April	3	64	9	9
May	3	59	<b>1</b> ,	0
June	5	56	0	0

Table 3.2: L.E.A. P Expenditures

Obligated	Expenditures (Qtr)	Expenditures (YTD)
535,691.49	535,691.49	1,005,338.82

#### **FEMS Cadet Program**

Partnering with the District's Fire and Emergency Medical Services Department (FEMS), DOES funds a one-year cadet training program. FEMS recruits and trains District residents between the ages of 18 and 21 who are either attending, or have graduated from a District high school, or who have received a GED from the District of Columbia. Through this training, cadets attain their National Registry EMT, Firefighter I & II, and Hazardous Materials Awareness & Operations certificates. FEMS trainees earn a per annum salary and fringe benefits, and receive structured and comprehensive training.

The Standard Occupational Codes (SOC) aligned with the FEMS Cadet Program is 29-2041.00 and the correlating occupational description is Emergency Medical Technicians and Paramedics.

#### Fiscal Year 2018

#### MPD Cadet Program

Launched in 2018, the first Metropolitan Police Department (MPD) cohort has not yet begun, as recruitment remains under way. MPD is actively recruiting for its Police Cadet Corps, which prepares candidates for entrance into the Metropolitan Police Officer Recruit Program and ensures that a steady stream of District youth are actively recruited as future police officers.

#### MOU Enrollment Data

Launched in 2018, the first DC FEMS Cadet cohort graduation took place in July 2018. Retention data is collected from two quarters prior and spans April 1, 2018 through June 30, 2018. The number of participants retained is a cumulative number that includes those that completed the program from the previous two quarters who were still eligible to receive retention follow-up services. Therefore, the retention number is typically higher than the number of placements for any one quarter.

Because the DC FEMS Cadet Program is a two-year program there is currently no placement or retention data to report. Enrollment held steady at 15 participants in April, May and June, with no attrition. This program was allocated \$493,305.60 and all expenditures are currently pending.

Table 3.3: Aggregated MOU Information

Vendor Name	Occupational Description	Occupational Codes	Number Completed	Number Placed*	Percent Placed	Average Wage/Hr	Number Retained	Percent Retained
L.E.A.P	Various	29-2012(Medical Technicians 47-4041 (Abatement Workers)	7	7	100%	\$18.80	7	100%
FEMS Cadet Program	Firefighters or EMTs & Paramedics	33-2011.00 (Firefighters) 29- 2041.00 (EMT/ Paramedics)		ia:	Training Stil	l in Progress		
MPD Cadet Program		2	No	ot Yet Availabl	e			
Total			7	7	100%	\$18.80	7	100%

Seven (7) LEAP participants in the above table began LEAP in August of 2017 and were hired in October 2017. This group was hired at an accelerated rate compared to prior cohorts. For the LEAP program this is not only a successful completion, but also a placement.

#### VI. DC INFRASTRUCTURE ACADEMY

DC Infrastructure Academy (DCIA) opened in March 2018 (Q2). The first cohort in the Solar Works DC program reported a total of 24 participants, and 22 students completed the program. Nine (9) of the 22 who successfully completed the program are now employed. Unsuccessful program completions are a result of early termination due to lack of participation. As DCIA is new, there is no retention data to report until Fiscal Year 2019 Quarter Two.

Table 4.1: DCIA Program Enrollments

Vendor Name	Occupational Description	New Enrollments	Total Participants	Number Completed	Number Placed	Unsuccessful Completions	Credential Earned	Percent Completed
Solar Works DC	Solar Photovoltaic Installers	0*	24	22	9	2	First Aid/OSHA 10	91.70%
Quick Path to Transportation	Bus Drivers, Transit and Intercity	78	78	0	o	O	n/a	n/a
OSHA Flagger	Helpers, Construction Trades, All Other	10	10	10	0	0	ATSSA Flagger and OSHA 10	n/a
Quick Path to Energy	Electrical Power-Line Installers and Repairers	22	22	0	0	2	n/a	n/a
To	tal	110	134	32	9	4		

<sup>\*</sup> The Solar Works cohort began at the end of Quarter 2 and ended midway through Quarter 3.

There were three other programs active at DCIA during FY18 Q3: Quick Path to Energy, Quick Path to Transportation, and two-day safety training OSHA 10/Flagger certifications. While cohorts have begun for the first two, they will not end until FY18 Q4. One OSHA 10/Flagger cohort of 10 completed in June and four (4) more cohorts are planned for July.

Quick Path to Transportation participants will not complete at the same time. The participants must pass the tests for their CDL license in order to be considered a successful completion. Tests are scheduled by the DC Department of Motor Vehicles (DMV) when they have openings.

All expenditures for DCIA programs are currently pending.

Table 4.2: DCIA Placement and Retention

Vendor Name	Occupational Description	Occupational Codes	Number Completed	Number Placed*	Percent Placed	Average Wage/Hr	Number Retained**
Solar Works	Solar Photovoltaic Installers	47-2231.00	22	9	40.90%	\$18.78	n/a
Quick Path to Transportation	Bus Drivers, Transit and Intercity	53-3021.00	0	o	n/a	n/a	n/a
OSHA Flagger	Helpers, Construction Trades, All Other	47-3019.00	10	0	n/a	n/a	n/a
Quick Path to Energy	Electrical Power-Line Installers and Repairers	49-9051.00	O	O	n/a	n/a	n/a
Total			32	9			P TO SEE

<sup>\*</sup> Placement data is collected from four (4) quarters prior to this reporting period.

<sup>\*\*</sup>Retention is captured six months post-exit date; for FY18 Q3 the retention date is 10-1-17 to 12-31-17.

<sup>\*\*\*</sup> Average Wage per hour averages 7 of the 9 placements due to incomplete information on the other two forms.

In FY18 Q4, DCIA plans to expand program offerings to include First Aid/CPR/AED, Automotive Technician, and work readiness training geared towards preparing residents for positions and apprenticeships (or additional skills training) in the utility, trades, and information technology sectors.

Table 4.3: DCIA Expenditures

Total Budget	Obligations (Qtr.)	Expenditures (YTD)
757,090.07	128,625.00	303,589.00

#### VII. ON-THE-JOB TRAINING PROGRAM

The On-the-Job Training (OJT) Program provides participants the hands-on training necessary to increase their skills, knowledge, and capacity to perform designated job functions in order to obtain and sustain unsubsidized employment. Utilizing the earn-and-learn methodology, the OJT program matches pre-screened participants with employers willing to provide skills-based training tailored to suit their recruiting needs and aims to ensure that underemployed and unemployed District residents are given an opportunity to successfully enter or re-enter the workforce.

The District of Columbia's report of the top 50 High-Demand, High-Wage occupations indicated that for the 50 positions requiring entry-level educational attainment less than a high school diploma or its equivalent, 49 require short-term to long-term on-the job training. These 50 jobs were estimated to have a growth rate of 10 percent between 2014 and 2024. A similar report for top 50 jobs requiring a high school diploma or its equivalent indicated that 34 of the 50 jobs require short-term to long-term training as well as an apprenticeship. The reports illustrate the need for on-the-job training for disadvantaged District residents.

#### On-the-Job Training Enrollment Data

The program has enrolled a total of 9 new participants in FY18 Q3, bringing the total number of program participants to 25 as shown in Table 5.1. OJT worked with twelve (12) private sector host employers, and the participant's average wage was \$16.34 per hour. One hundred (100) percent of completed program participants were retained in placements in this quarter.

Table 5.1: OJT Program Enrollment

On the Job Training	Occupational Description	New Enrollment	Total Active Participants	Completed	Placed	Average Subsidized Wage
April	IT, Healthcare, Business	2	18	11	7	
May	Construction, Security guard	6	24	0	o	
June	Healthcare	1	25	0	o	
TOTAL		9	n/a	11	7	\$16.34

<sup>\*</sup> The number reflects the total number of participants from previous quarters or fiscal years commonly known as carryover, the new monthly enrollment total, and the monthly exit total. This fluctuates every month based on new enrollments and exits. The numbers are not a cumulative total and are not fixed.

OJT employers maintain complete control over hiring decisions and are assigned a DOES liaison to initiate recruitment efforts and provide support throughout the length of the OJT agreement.

Table 5.2: Sectors OJT's Top Five (5) Employers

Employer Name	Industry	# of Positions
Bradley & Associates, LLC	Security	5 .
Amazing Security & Investigations, LLC	Security	5
Enlightened, Inc.	IT	5
SecureTech	IT	4
Iron Fabrications, LLC	Construction	3

Table 5.3: OJT Placements

Vendor	Occupational	Number	Number	Percent	Average	Number	Percent
Name	Description	Completed	Placed*	Placed	Wage/Hr	Retained	Retained
OJT	Various	7	7	100%	\$16.34	7	100%

<sup>\*</sup> Placement data is collected from four (4) quarters prior to this reporting period.

\*\*Retention is captured six months post-exit date; for FY18 Q3 the retention date is 10-1-17 to 12-31-17.

Table 5.4: OJT Expenditures

Total Budget	Obligations (Qtr.)	Expenditures (YTD)
360,115.00	105, 339.00	254,776.00

#### VIII. PRE-APPRENTICESHIP PROGRAM

Occupations in the construction trade industry are estimated to experience a growth rate of 16 percent over the next decade. At least 40 percent of these occupations require apprenticeship training, with the remainder requiring short-term to long-term on-the-job-training. The pre-apprenticeship program serves as a pathway to the middle-class for disadvantaged District residents. Through this program, District residents are connected to the providers and sponsors they need to receive the training for the workplace of the future.

Apprenticeships combine on-the-job learning with classroom instruction, teaching workers the practical and theoretical aspects of highly-skilled occupations. Apprenticeship programs are sponsored by employers, labor groups, and employer associations. Participants must be at least 16 years old and meet the sponsor's qualifications. Applicants must demonstrate to sponsors that they have the ability, aptitude, and education to master the fundamentals of the occupation and complete related instruction.

#### Pre-Apprenticeship Enrollment Data

Pre-apprenticeship programs are designed to prepare individuals to enter into Registered Apprenticeships and succeed as an apprentice. Pre-apprenticeship programs are directly connected to one or more apprenticeship sponsors. The Apprenticeship program conducted five (5) pre-apprenticeship programs during this quarter. Pre-apprenticeship program graduates are placed on a priority list for entry into registered apprenticeship programs.

#### Table 6.1: Apprenticeship Program Enrollments, Participants, and Completions

There are no completions to report for the Simple Technology, DC Central Kitchen and Miller & Long DC programs, due to them remaining in progress. Unsuccessful completions are due to early terminations by participants.

Vendor Name	Occupational Description	New Enrollments	Total Participants	Number Completed	Number Placed	Unsuccessful Completions	Credential Earned	Percent Completed
WDC Solar 2	Solar Installation	9	16	4	4	5	4	100.0%
Community Services Agency	Construction	7	20	11	9	2	11	81.8%
Simple Technology	Information Technology	4	15	0	o	О	3	0.0%
DC Central Kitchen 1	Hospitality	26	26	0	О	4	0	0.0%
Miller & Long, DC 1	Construction	29	29	0	0	13	0	0.0%
То	tal	75	106	15	13	24	18	

There are no completions to report for the Simple Technology, DC Central Kitchen and Miller & Long DC programs, due to them remaining in progress. Unsuccessful completions are due to early terminations by participants.

#### Table 6.2: Apprenticeship Program Retention

DC Central Kitchen and Miller & Long pre-apprenticeship programs began in May 2018 and have the duration of 4 months. There are no graduates or program completions to report at this time. DC Central Kitchen and the WDC Solar programs are not connected to traditional apprenticeship programs. The outcomes of these programs are focused on job placement.

Vendor Name	Occupational Description	Occupational Codes	Number Completed	Number Placed*	Percent Placed	Average Wage/Hr
Department of Public Works	Automotive Technician Specialist	49-3023.00	9	9	100.00%	\$18.78
DC Central Kitchen	Food Service Worker	35-3021.00	0	o	n/a	n/a
Miller & Long	Rough Carpenter	47-2031.02	0	o	n/a	n/a
WDC Solar	Solar Installation Specialist	47-2231.00	4	2	50%	n/a
Total			13	9		

Table 6.3: Apprenticeship Program Expenditures

Vendor	Obligated	Expenditures (Qtr)	Expenditures (YTD)
DC Central Kitchen	37,512.00	Unspecified	150,000.00
Miller & Long	Unspecified	Unspecified	150,000.00
WDC Solar	Unspecified	54,999.96	125,000.00
Community Services Agency	Unspecified	37,492.20	124,997.00
Simple Technology Solutions	25,905.41	15,969.59	124,120.00

<sup>\*</sup> Placement data is collected from four (4) quarters prior to this reporting period.

#### IX. DISTRICT OF COLUMBIA CAREER CONNECTIONS

District of Columbia Career Connections (DCCC) is a work readiness training program for District youth between the ages of 20 and 24 who are Workforce Innovation and Opportunity Act (WIOA) eligible. DCCC serves 400 out-of-school youth and provides opportunities to gain valuable paid work experience, skills training, individualized coaching, and supportive services, with the ultimate goal of securing sustainable, unsubsidized employment. With the help of local businesses and key community stakeholders, this initiative keeps young people gainfully employed and engaged while promoting their professional growth and personal achievements.

<sup>\*\*</sup>Retention is captured six months post-exit date; for FY18 Q3 the retention date is 10-1-17 to 12-31-17.

#### DC Career Connections Enrollment Data

DCCC enrolled 93 new participants during FY18 Q3. During FY18 Q3 there were two (2) cohorts that caused DCCC enrollment to increase compared to previous quarters. All DCCC expenditures are pending at this time.

Table 7.1: DCCC Enrollments

Month	New JRT Enrollment	Total Active Participants	Number JRT Completed	Number Subsidized Placements
April	25	205	15	17
May	47	183	27	- <b>11</b>
June	21	197	13	9
Total	93	197*	55	37

<sup>\*</sup> The number reflects the total number of participants from previous quarters or fiscal years commonly known as carryover, the new monthly enrollment total, and the monthly exit total. This fluctuates every month based on new enrollments and exits. The numbers are not a cumulative total and are not fixed.

Two (2) generation cohorts occurred during FY18 Q3 in April and June. There were no cohorts in May. The monthly completion rate is impacted due to participants enrolling and graduating in different months; Cohort 1: April 9, 2018 - May 11, 2018 and Cohort 2: June 4, 2018 - July 6, 2018. There were 10 participants that completed the American Hotel and Lodging Educational Institute. Out of the 10 participants that completed the course 100% of them earned a certification as a Certified Guest Service Professional.

Table 7.2: Generation Enrollments

Month	Total Participants	Training Completed
April	12	n/a
May	12	n/a
June	11	n/a

Cohort One (1) of Run Hope is from March 26, 2018 - July 27, 2018. There is no enrollment or placement data to report at this time and all expenditures are currently pending.

Table 7.3: Run Hope Work Enrollments

Vendor Name	Month	New Enrollment	Training Completed	Credentials Earned	Unsubsidized Placements
Generation	April	17	10	10	3
Generation	May	0	0	4	0
Generation	June	20	15	n/a	1
Total		37	25	7	

#### **Third Quarter Local Training Report**

With the help of stakeholders throughout the District (business leaders, community leaders, and service providers), DCCC provides young adults ages 20 to 24 the opportunity to earn and learn while providing the support they need to be empowered and connected to rewarding career opportunities. Participants can be enrolled in the program for up to nine (9) months, working up to forty (40) hours per week at a training wage of \$9.50 per hour.

Table 7.4: Aggregated DCCC Retention

Vendor Name	Occupational Description	Occupational Codes	Number Completed	Number Placed*	Average Wage/Hr	Percent Retained at 6 months
DCCC	Job Readiness Training	n/a	88	41	n/a	22%
McKinsey Generation	Occupational Training	25-1194	42	30	\$13.28	n/a

<sup>\*</sup> Placement data is collected from four (4) quarters prior to this reporting period.

\*\*Retention is captured six months post-exit date; for FY18 Q3 the retention date is 10-1-17 to 12-31-17.

There is no placement data for Run Hope Work, because there has not been enough time to measure placement and retention. Placement data is collected from four (4) quarters prior to this reporting period.

Table 7.5: DCCC Expenditures

Total Budget	Obligations (Qtr.)	Expenditures (YTD)
2, 816,602.00	1,400,926.00	1,415,676.00



## GOVERNMENT OF THE DISTRICT OF COLUMBIA DEPARTMENT OF EMPLOYMENT SERVICES

4058 Minnesota Avenue, NE, Washington, DC 20019

Phone: (202) 724-7000 • Fax: (202) 673-6993 • TTY: (202) 698-4817 does@dc.gov

