DISTRICT OF COLUMBIA

	SECOND QUARTER 2018 */								
SECTOR / INDUSTRY	NAICS	NUMBER OF	EMPLOYMENT			QUARTERLY	TOTAL WAGES	AVERAGE	
	CODE **/	REPORTING UNITS	APRIL (M1)	MAY (M2)	JUNE (M3)	AVERAGE EMPLOYMENT	(TW)	WEEKLY WAGE PER WORKER	
TOTAL EMPLOYMENT AND WAGES		39,991	772,383	773,134	777,252	774,256	\$17,239,192,533	\$1,713	
GOVERNMENT SECTOR		369	236,819	237,264	238,216	237,433	\$6,220,353,462	\$2,015	
FEDERAL GOVERNMENT STATE GOVERNMENT / PUBLIC TRANSPORTATION		332 37	196,389 40,430	196,375 40,889	197,626 40,590	196,797 40,636	\$5,434,383,790 \$785,969,672	\$2,124 \$1,488	
PRIVATE SECTOR		39,622	535,564	535,870	539,036	536,823	\$11,018,839,071	\$1,579	
GOODS-PRODUCING		1,381	19,360	19,273	19,449	19,361	\$354,417,499	\$1,408	
NATURAL RESOURCES & MINING	11 & 21	5	*	*	*	*	*	*	
CONSTRUCTION	23	1,132	16,024	15,918	16,080	16,007	\$274,264,061	\$1,318	
Construction of buildings	236	423	4,060	3,998	4,011	4,023	\$81,239,536	\$1,553	
Residential building construction	2361	187	955	963	973	964	\$18,489,856	\$1,475	
Nonresidential building construction	2362	236	3,105	3,035	3,038	3,059	\$62,749,680	\$1,578	
Heavy and civil engineering construction	237	118	3,075	3,187	3,144	3,135	\$52,230,449	\$1,282	
Utility system construction	2371	34	1,001	1,057	1,063	1,040	\$14,110,231	\$1,044	
Land Subdivision	2372	18	130	128	129	129	\$3,504,332	\$2,090	
Highway, street, and bridge construction	2373	34	1,867	1,903	1,844	1,871	\$32,019,577	\$1,316	
Specialty trade contractors	238 2381	591 121	8,889	8,733 3,059	8,925	8,849	\$140,794,076	\$1,224 \$1,103	
Building foundation and exterior contractors Building equipment contractors	2382	184	3,157 3,853	3,781	3,149 3,800	3,122 3,811	\$44,759,186 \$68,186,280	\$1,103	
Building finishing contractors	2382	119	988	1,032	1,056	1,025	\$14,959,866	\$1,123	
Other specialty trade contractors	2389	167	891	861	920	891	\$12,888,744	\$1,123	
MANUFACTURING	31-33	207	1,316	1,334	1,350	1,333	\$27,039,329	\$1,560	
Food manufacturing	311	34	315	328	345	329	\$2,264,676	\$530	
Bakeries and tortilla manufacturing	3118	10	213	215	226	218	\$1,337,809	\$472	
Apparel manufacturing	315	6	24	22	21	22	\$254,789	\$891	
Cut and sew apparel manufacturing	3152	6	24	22	21	22	\$254,789	\$891	
Printing and related support activities	323	40	188	184	186	186	\$3,448,965	\$1,426	
Chemical manufacturing	325	24	99	102	98	100	\$5,163,650	\$3,972	
Pharmaceutical and medicine manufacturing	3254	18	92	95	91	93	\$4,986,788	\$4,125	
Nonmetallic mineral product manufacturing	327	4	93	92	91	92	\$1,613,977	\$1,349	
Fabricated metal product manufacturing	332	7	41	43	48	44	\$995,597	\$1,741	
Machinery manufacturing	333	3		*	*	*	*	*	
Computer and electronic product manufacturing	334	18	78	80	82	80	\$4,687,814	\$4,508	



DISTRICT OF COLUMBIA

SECOND QUARTER 2018 */ **EMPLOYMENT** NUMBER OF OUARTERLY AVERAGE SECTOR / INDUSTRY NATCS TOTAL WAGES WEEKLY WAGE CODE * JUNE (TW) APRIL (M1) **EMPLOYMENT** PER WORKER UNITS (M2) (M3) 3345 Electronic instrument manufacturing Magnetic media manufacturing & reproduction 3346 0 \$0 \$0 \$1,585 SERVICE-PRODUCING (PRIVATE) 38,241 516,204 516,597 519,587 517,463 \$10,664,421,572 TRADE, TRANSPORTATION & UTILITIES 3,370 30,717 30,791 30,745 30,751 \$384,586,593 \$962 WHOLESALE TRADE **42 \$133,493,733** \$57,410,982 \$1,113 \$4,794 \$4,774 \$4,874 \$4.814 \$2,133 Merchant wholesalers, durable goods 1,895 1,880 1,918 1,898 \$2,327 Motor vehicle and parts merchant wholesalers Furniture and furnishing merchant wholesalers 4231 4232 223 170 225 154 224 166 14 35 224 \$4,814,267 \$1,653 163 \$4,625,227 \$2,183 Lumber and const. supply merchant wholesalers Commercial equip. merchant wholesalers 4233 12 43 45 41 43 \$552,860 \$989 4234 107 1,030 1,020 1,038 1,029 \$33,044,154 \$2,470 204 54 211 59 217 56 211 56 Electric goods merchant wholesalers 4236 30 19 \$7,680,093 \$2,800 4237 \$2,331,637 \$3,203 Hardware and plumbing merchant wholesalers Machinery and supply merchant wholesalers Merchant wholesalers, nondurable goods 4238 424 17 309 70 1,740 66 1,731 69 1,780 \$2,002,331 \$36,986,767 \$2,265 \$1,626 68 1,750 Druggists' goods merchant wholesalers Apparel and piece goods merchant wholesalers 283 107 290 112 \$3,688 \$491 4247 69 25 287 287 \$13,760,553 4243 116 112 \$715,364 501 34 672 518 43 \$7,120,326 \$723,180 \$1,100 \$1,464 Grocery and related product wholesalers 4244 87 475 498 Chemical merchant wholesalers 4246 Alcoholic beverage merchant wholesalers Misc. nondurable goods merchant wholesalers 4248 52 670 671 671 \$12,468,825 \$1,429 4249 50 \$1,266,624 \$1,438 Electronic markets and agents and brokers 425 518 1,159 1,163 1,176 1,166 \$39,095,984 \$2,579 RETAIL TRADE **44-45** 441 1,996 22,800 **22,780** 22,623 **22,734** 145 **\$208,830,984** \$1,261,429 **\$707** \$669 Motor vehicle and parts dealers Auto parts, accessories, and tire stores Furniture and home furnishings stores 4413 442 \$1,035,314 \$6,703,427 \$627 \$790 14 79 130 127 125 127 628 690 653 Furniture stores 4421 33 46 253 375 266 374 262 428 260 392 \$3,966,930 \$2,736,497 \$1,174 \$537 Home furnishings stores 4422 Electronics and appliance stores Building material and garden supply stores 443 58 736 901 733 724 731 \$18,831,416 \$1,982 444 42 963 1,012 959 \$16,690,647 \$1,339 Building material and supplies dealers 4441 38 875 936 985 932 \$16,404,346 \$1,354 \$816 4442 26 27 27 27 \$286,301 Lawn and garden equipment and supplies stores Food and beverage stores Grocery stores 445 4451 638 331 7,984 6,349 7,888 6,250 7,612 6,004 7,828 6,201 \$7,413,020 \$43,701,294 \$568 \$1,488 Specialty food stores 4452 103 955 680 943 695 926 941 \$7,413,020 \$6,735,539 \$606 \$755 Beer, wine, and liquor stores 4453 204 682 686 2,695 498 2,727 485 2,781 487 2,734 490 \$28,747,107 \$3,820,453 Health and personal care stores 446 300 \$809 447 85 \$600 Gasoline stations Clothing and clothing accessories stores 448 296 2,879 2.787 2,840 2,835 \$20,204,791 \$548 4481 205 2,250 2,165 2,200 2,205 \$14,551,999 \$508 Clothing stores 382 247 373 249 383 257 379 251 \$2,276,331 \$3,376,461 Shoe stores 4482 40 51 \$462 4483 \$1,035 Jewelry, luggage, and leather goods stores Sporting goods, hobby, book and music stores Sporting goods and musical instrument stores 451 4511 1,051 536 1,054 543 1,030 538 1,045 539 \$7,190,682 \$3,949,260 \$529 \$564 73 38 Book, periodical, and music stores
See notes at end of table. 4512 35 515 511 492 506 \$3,241,422 \$493



DISTRICT OF COLUMBIA

SECOND QUARTER 2018 */ SECTOR / INDUSTRY **EMPLOYMENT** NUMBER OF QUARTERLY AVERAGE NATCS TOTAL WAGES REPORTING UNITS AVERAGE EMPLOYMENT WEEKLY WAGE PER WORKER CODE * (TW) APRIL (M1) (M2) (M3) 3,367 General merchandise stores 452 3,316 3,294 3,326 \$25,267,625 Department stores Genl merch stores, incl wareh. clubs, su 4522 18 1.517 1.532 1,517 1.522 \$10,390,726 \$525 4523 69 1,799 1,835 1,777 1,804 \$14,876,899 \$634 453 4531 1,348 111 1,362 117 1,349 115 1,353 114 \$12,101,975 \$1,071,203 \$688 \$723 Miscellaneous store retailers 238 28 Office supplies, stationery, and gift stores Used merchandise stores 4532 4533 582 163 578 163 564 164 575 163 \$5,332,538 \$989,773 \$713 \$467 74 31 501 635 Other miscellaneous store retailers 4539 105 492 504 506 \$4,708,461 \$723 618 629 659 \$10,161,579 \$1,231 Nonstore retailers 454 79 Electronic shopping and mail-order house 4541 TRANSPORTATION AND WAREHOUSING 48-49 261 3,123 3,237 3,248 3,203 \$42,261,876 \$1,015 Air transportation 481 22 61 61 59 60 \$1,679,904 \$2,154 484 485 268 1,238 313 1,235 \$1,421 \$802 Truck transportation 33 80 334 337 \$5,782,266 1,236 1,230 \$12,873,920 Transit and ground passenger transportation Taxi and limousine service
Other ground passenger transportation
Scenic and sightseeing transportation
Support activities for transportation 281 715 278 718 275 715 278 716 \$2,959,449 \$7,096,110 \$819 \$762 4853 29 33 4859 487 15 719 739 76 742 \$5 946 508 \$616 41 282 294 281 \$5,277,224 \$1,419 488 286 Support activities for road transportation Freight transportation arrangement 104 37 108 38 \$669,532 \$1,742,082 \$490 \$3,526 4884 11 11 102 105 4885 Couriers and messengers 492 50 517 530 531 526 \$9,536,686 \$1,395 UTTI ITTES 22 37 1,998 2,000 1,999 1,999 \$52,914,944 \$2,036 INFORMATION 51 1,355 18,890 18,988 19,644 19,174 \$578,577,977 \$2,321 Publishing industries, except Internet 511 5,816 \$162,712,336 \$2,139 336 5,847 5,892 5,852 \$118,816,723 \$43,895,613 \$1,958 \$2,854 Newspaper, book, and directory publishers 5111 193 4,656 4,663 4,686 4,668 Software publishers 1,184 5112 512 143 147 1,183 1,160 1,206 Motion picture and sound recording industries Motion picture and video industries 910 965 1.154 1,010 \$16,309,263 \$15,312,111 \$1,242 \$1,232 135 859 907 1,101 956 \$997,152 \$173,687,660 Sound recording industries 5122 12 51 58 53 54 \$1,420 5,531 Broadcasting, except Internet 5,430 5,405 5,455 114 \$2,449 515 517 Telecommunications 121 1,592 1,591 1,612 1,598 \$51,113,838 \$2,460 Wired and Wireless telecommunications carriers 1,256 1,266 1,021 1,258 5173 518 1,252 \$34,857,079 \$21,989,938 \$2,131 \$1,861 65 212 Data processing, hosting and related ser Other information services 819 888 909 519 4,323 4,292 4,350 \$152,764,942 \$2,701 425 4,434



DISTRICT OF COLUMBIA

	SECOND QUARTER 2018 */								
SECTOR / INDUSTRY		NUMBER OF REPORTING UNITS	EMPLOYMENT			QUARTERLY AVERAGE	TOTAL WAGES	AVERAGE WEEKLY WAGE	
			APRIL (M1)	MAY (M2)	JUNE (M3)	EMPLOYMENT	(TW)	PER WORKER	
FINANCIAL ACTIVITIES									
FINANCE AND INSURANCE	52	1,210	14,784	14,802	15,016	14,867	\$554,037,538	\$2,867	
Credit intermediation and related activities	522	412	7,237	7,233	7,347	7,272	\$230,113,433	\$2,434	
Depository credit intermediation	5221 523	285 422	3,584 3,921	3,592 3,942	3,625 3,997	3,600 3,953	\$84,001,770	\$1,795	
Securities, commodity contracts, investment	523	295				3,548	\$196,026,794	\$3,815	
Insurance carriers and related activities Insurance carriers	524	89	3,531 1,393	3,540 1,382	3,574 1,383	1,386	\$123,166,477 \$40,639,893	\$2,670 \$2,256	
Ins. agencies, brokerages, and related activities	5241	206	2,138	2,158	2,191	2,162	\$82,526,584	\$2,236	
ins. agencies, brokerages, and related activities	3242	200	2,130	2,130	2,191	2,102	\$02,320,364	\$2,930	
REAL ESTATE AND RENTAL AND LEASING	53	1,148	12,316	12,489	12,678	12,494	\$290,946,450	\$1,791	
Real estate	531	1,057	11,604	11,760	11,918	11,761	\$282,054,647	\$1,845	
Lessors of real estate	5311	257	2,507	2,540	2,561	2,536	\$46,593,020	\$1,413	
Offices of real estate agents and brokers	5312	214	2,282	2,347	2,373	2,334	\$79,355,209	\$2,615	
Activities related to real estate	5313	586	6,815	6,873	6,984	6,891	\$156,106,418	\$1,743	
Automotive equipment rental and leasing	5321	25	226	227	238	230	\$1,853,604	\$620	
Consumer goods rental	5322	21	88	102	118	103	\$894,780	\$668	
General rental centers	5323	22	63	66	67	65	\$1,094,667	\$1,295	
Machinery and equipment rental and leasing	5324	17	332	331	332	332	\$4,782,508	\$1,108	
PROFESSIONAL AND BUSINESS SERVICES									
PROFESSIONAL AND TECHNICAL SERVICES	54	10,667	117,803	117,650	119,814	118,422	\$3,840,248,143	\$2,495	
Professional and technical services	541	10,667	117,803	117,650	119,814	118,422	\$3,840,248,143	\$2,495	
Legal services	5411	1,389	28,075	28,142	29,192	28,470	\$1,201,220,798	\$3,246	
Accounting and bookkeeping services	5412	336	4,856	4,639	4,672	4,722	\$150,729,570	\$2,455	
Architectural and engineering services	5413	670	7,706	7,750	7,951	7,802	\$223,053,252	\$2,199	
Specialized design services	5414	160	756	755	744	752	\$19,007,409	\$1,944	
Computer systems design and related services	5415	2,755	23,974	23,973	24,065	24,004	\$664,925,595	\$2,131	
Management and technical consulting services	5416	2,549	27,473	27,428	27,582	27,494	\$822,869,948	\$2,302	
Scientific research and development services	5417	473	11,140	11,069	11,377	11,195	\$296,961,514	\$2,040	
Advertising and related services	5418	1,074	8,537	8,556	8,789	8,627	\$326,406,516	\$2,910	
Other professional and technical services	5419	1,261	5,286	5,338	5,442	5,355	\$135,073,541	\$1,940	
MANAGEMENT OF COMPANIES AND ENTERPRISES	55	272	2,766	2,751	2,898	2,805	\$122,661,004	\$3,364	
		,	2,7 00	_,,,,	2,000	2,000	4111 /001/00 :	45/501	
ADMINISTRATIVE AND WASTE SERVICES	56	2,238	46,182	46,656	46,915	46,584	\$583,847,540	\$964	
Administrative and support services	561	2,188	45,787	46,258	46,493	46,179	\$577,844,792	\$963	
Office administrative services	5611	309	3,612	3,625	3,671	3,636	\$72,228,390	\$1,528	
Facilities support services	5612	90	2,163	2,187	2,290	2,213	\$27,016,538	\$939	
Employment services	5613	867	13,179	13,780	13,618	13,526	\$200,786,362	\$1,142	
Business support services	5614	186	2,116	2,174	2,246	2,179	\$35,750,110	\$1,262	
Travel arrangement and reservation services	5615	116	979	958	977	971	\$17,470,840	\$1,384	
Investigation and security services	5616	193	11,362	11,200	11,110	11,224	\$134,487,798	\$922	
Services to buildings and dwellings	5617	300	11,660	11,787	11,993	11,813	\$81,678,195	\$532	
Other support services	5619	127	716	547	588	617	\$8,426,559	\$1,051	
Waste management and remediation services	562	50	395	398	422	405	\$6,002,748	\$1,140	
Waste collection Gee notes at end of table.	5621	24	219	225	246	230	\$2,698,220	\$902	



DISTRICT OF COLUMBIA

	SECOND QUARTER 2018 *								
SECTOR / INDUSTRY	NAICS	NUMBER OF REPORTING		EMPLOYMENT		QUARTERLY AVERAGE	TOTAL WAGES (TW)	AVERAGE WEEKLY WAGE PER WORKER	
	CODE * */	UNITS	APRIL (M1)	MAY (M2)	JUNE (M3)	EMPLOYMENT			
EDUCATION AND HEALTH SERVICES									
EDUCATIONAL SERVICES	61	1,023	48,299	47,210	45,081	46,863	\$712,039,698	\$1,169	
Elementary and secondary schools	6111	170	10,862	10,824	10,917	10,868	\$165,035,908	\$1,168	
Junior Colleges	6112	1	*	* *		*	*	*	
Colleges and universities	6113	163	31,238	30,093	27,646	29,659	\$461,056,855		
Business, computer and management training	6114	77	813	883	883	860	\$17,468,368	\$1,562	
Technical and Trade Schools Other schools and instruction	6115 6116	34 219	2,475	2.454	2,522	2.404	************	\$586	
Educational support services	6117	359		2,454 2,763	2,522	2,484 2,810	\$18,909,659 \$47,690,539		
Educational support services	6117	339	2,731	2,763	2,930	2,010	\$47,090,339	\$1,300	
HEALTH CARE AND SOCIAL ASSISTANCE	62	2,782	69,841	69,976	70,311	70,043	\$1,116,826,492	\$1,227	
Ambulatory health care services	621	1,221	20,348	20,442	20,357	20,382	\$322,557,786		
Offices of physicians	6211	430	4,693	4,729	4,725	4,716	\$151,078,095	\$2,464	
Offices of dentists	6212	332	1,717	1,725	1,750	1,731	\$30,860,172	\$1,371	
Offices of other health practitioners	6213	243	1,196	1,211	1,138	1,182	\$17,850,809	\$1,162	
Outpatient care centers	6214	87	3,818	3,850	3,827	3,832	\$55,586,715	\$1,116	
Medical and diagnostic laboratories	6215	37	312	317	318	316	\$4,368,219		
Home health care services	6216	52	8,140	8,153	8,178	8,157	\$54,637,486		
Other ambulatory health care services	6219	40	472	457	421	450	\$8,176,290		
Hospitals	622	65	27,096	26,946	27,268	27,103	\$551,665,871	\$1,566	
General medical and surgical hospitals	6221	45	26,033	25,897	26,216	26,049	\$534,685,938		
Nursing and residential care facilities Nursing care facilities	623 6231	182 28	7,647 2,713	7,754 2,762	7,835 2,770	7,745 2,748	\$74,431,033 \$29,173,602	\$739 \$817	
Residential mental health facilities	6232	91	2,779	2,813	2,856	2,748	\$29,173,002	\$718	
Community care facilities for the elderly	6233	19	1,144	1,151	1,154	1,150	\$10,969,369		
Other residential care facilities	6239	44	1,011	1,028	1,055	1,031	\$8,019,659	\$598	
Social assistance	624	1.314	14,750	14,834	14,851	14,812	\$168,171,802		
Individual and family services	6241	922	6,545	6,575	6,603	6,574	\$72,634,422		
Emergency and other relief services	6242	83	2,973	2,988	2,992	2,984	\$49,555,479		
Vocational rehabilitation services	6243	66	1,515	1,533	1,552	1,533	\$16,164,968	\$811	
Child day care services	6244	243	3,717	3,738	3,704	3,720	\$29,816,933	\$617	
LEISURE AND HOSPITALITY									
ARTS, ENTERTAINMENT, AND RECREATION	71	460	9,582	9,410	10,109	9,700	\$250,399,228		
Performing arts and spectator sports	711	271	5,291	5,119	5,684	5,365	\$209,084,058	\$2,998	
Performing arts companies Spectator sports	7111 7112	70 17	1,168	1,192	1,138	1,166	\$11,314,091	\$746	
Promoters of performing arts and sports	7112	65	2,280	2,079	2,227	2.195	\$84,449,927	\$2,960	
Agents and managers for public figures	7113	22	*	* *	2,221	*	*	*	
Independent artists, writers, and performers	7115	97	263	298	291	284	\$5,193,727	\$1,407	
Museums, historical sites, zoos, and parks	712	40	1,360	1,361	1,392	1,371	\$20,589,738		
Amusements, gambling, and recreation	713	149	2,931	2,930	3,033	2,965	\$20,725,432		
3,					.,,,,,,	,,,,,			
ACCOMMODATION AND FOOD SERVICES	72	2,621	71,190	71,852	71,528	71,523	\$619,565,044	\$666	
Accommodation	721	168	15,538	15,640	15,680	15,619	\$211,972,443		
Food services and drinking places	722	2,453	55,652	56,212	55,848	55,904	\$407,592,601	\$561	
Special food services	7223	242	7,618	7,423	7,181	7,407	\$57,706,625		
Drinking places, alcoholic beverages	7224	156	3,007	3,018	2,836	2,954	\$18,275,694	\$476	

DISTRICT OF COLUMBIA

	SECOND QUARTER 2018 */								
SECTOR / INDUSTRY	NAICS CODE * */	NUMBER OF REPORTING UNITS	EMPLOYMENT			QUARTERLY	TOTAL WAGES	AVERAGE	
			APRIL (M1)	MAY (M2)	JUNE (M3)	AVERAGE EMPLOYMENT	(TW)	WEEKLY WAGE PER WORKER	
					· · · · ·				
OTHER SERVICES, EXCEPT PUBLIC ADMINISTRATION	81	10,505	73,157	73,339	74,178	73,558	\$1,599,284,773	\$1,672	
Repair and maintenance	811	164	675	685	700	687	\$9,303,909	\$1,042	
Automotive repair and maintenance	8111	77	459	466	480	468	\$6,057,988	\$996	
Personal and laundry services	812	662	8,171	8,226	8,234	8,210	\$65,957,964	\$618	
Personal care services	8121	286	1,925	1,944	1,965	1,945	\$19,495,456	\$771	
Death care services	8122	20	125	124	134	128	\$1,416,409	\$851	
Drycleaning and laundry services	8123	145	505	511	505	507	\$3,376,156	\$512	
Other personal services	8129	211	5,616	5,647	5,630	5,631	\$41,669,943	\$569	
Membership associations and organization	813	3,538	59,154	59,265	60,086	59,502	\$1,488,394,876	\$1,924	
Religious organizations	8131	166	3,295	3,287	3,241	3,274	\$44,864,940	\$1,054	
Grantmaking and giving services	8132	448	6,172	6,063	6,170	6,135	\$147,841,694	\$1,854	
Social advocacy organizations	8133	1,271	18,220	18,338	18,489	18,349	\$389,519,183	\$1,633	
Civic and social organizations	8134	314	4,179	4,206	4,311	4,232	\$66,543,615	\$1,210	
Professional and similar organizations	8139	1,339	27,288	27,371	27,875	27,511	\$839,625,444	\$2,348	
Private households	814	6,141	5,157	5,163	5,158	5,159	\$35,628,024	\$531	
						·			
UNCLASSIFIED ESTABLISHMENTS	99	590	677	683	670	677	\$11,401,092	\$1,295	

Note: Second quarter 2018 as presented in this publication is preliminary and based on information compiled and collected through November 2018.

Latest available data on covered employment and wages for the whole year 2018 will be presented in a separate publication.

Details may not equal totals because some confidential or non-disclosable data are not shown in this publication.

Industries for which data are confidential are not shown. Some non-confidential data are also not included if they can be used to derive confidential data within an industry or sector.

NAICS is North American Industry Classification Code. See apendix for more information on NAICS.

In some cases wages are affected by seasonal changes in business activity, the number of weeks or hours worked, if pay periods are greater or less than usual, and if extra compensation is given in the form of bonuses, profits distributed, or other unidentified lump-sum payments.