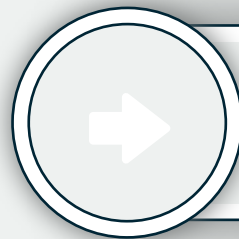
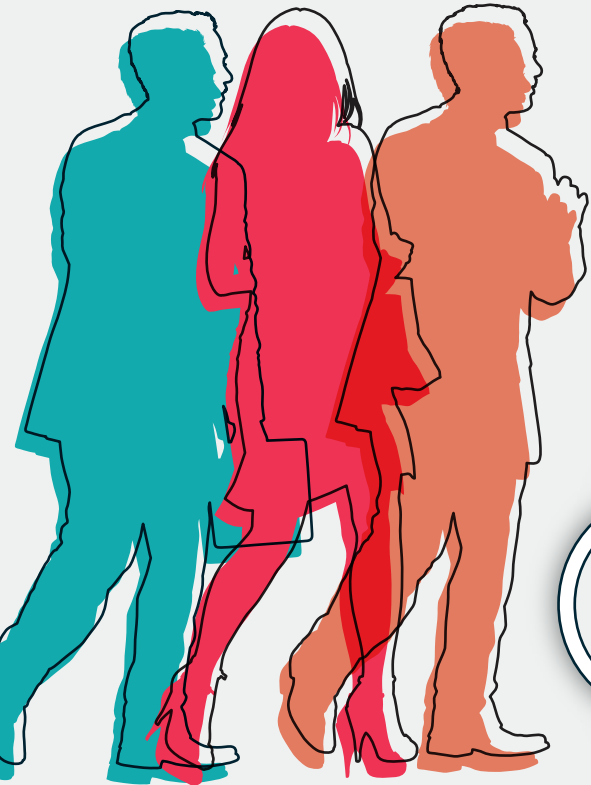


## Office of Talent & Client Services (TCS)

# 7 STEPS —to— SUCCESS

We can help businesses of all sizes easily navigate the city's workforce system and connect with the right people, data, resources and workforce partners needed to respond to your growing business in a changing economy. It only takes seven steps to get you one step closer to achieving your workforce goals.



### engage

To begin, an employer must reach out to TCS through one of our convenient channels – website, email, or phone. From there, we will schedule a consultation.

### discover

We listen to gather information about the employer's business needs, both current and future, while understanding the business culture, priorities, and strengths.

### research

We review and analyze the facts provided in the discovery process, and identify what resources the agency has available to meet the goals and needs of the company.

### plan

Our team will customize a proposal and implementation strategy that supports your immediate and future needs.

### solve

Upon agreement on the plan, TCS will begin the implementation of the plan and track each stage as it's completed.

### evaluate

We will check results, collect data, assess employer satisfaction, and inquire about future needs, to ensure the success of your strategic plan.

### follow-up

TCS team works to actively be responsive to the needs of employers from engagement to evaluation. We work to maintain long-lasting relationships with employers.

### Get started

Connect with us to schedule a consultation:



**Website**  
[www.does.dc.gov](http://www.does.dc.gov)



**Follow Us**  
Twitter | LinkedIn | Facebook



**Email**  
[talent@dc.gov](mailto:talent@dc.gov)



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(202) 724-7000